Hybrid IT blends totally different worlds into a unified infrastructure platform. You don’t have to decide between the privacy and control of your own data center and the cost-effectiveness of the cloud. Hybrid IT gives you both, enabling you to combine on-premises deployments with the public cloud. Start your journey to Hybrid IT with the right partner: Fujitsu.

The transition to a Hybrid IT environment can be a cumbersome endeavor. Besides the most important question, where to place which workload, myriad further aspects need to be considered. Which infrastructure products shall I use on-premises? How can I deploy new infrastructures rapidly? Who will manage which infrastructure? Who will host my infrastructure? How to find the best-fitting cloud service provider? How to perform cloud migration in the most effective way? How to bring all my different workload placement options together? How to implement an effective data protection strategy? And finally, who can support me on my Hybrid IT journey?

No matter where your journey starts, Fujitsu, together with its strategic technology partners and its global network of service partners, can bring all the products and services together to support you on your transition to a Hybrid IT environment, end-to-end.

Why Fujitsu for your Hybrid IT?
- Broadest range of infrastructure products
- Intelligent management solutions
- Consistent on-site support services
- Efficient data protection solutions
- Complete portfolio of financial solutions
- Managed infrastructure services
- Multi-cloud services
- Hybrid IT and multi-cloud transformation services
- Hybrid IT and multi-cloud managed services
- Hybrid IT consulting services

For more information click here.
Broadest range of infrastructure products

With its data center products, such as PRIMERGY industry standard servers and mission-critical PRIMEQUEST servers, its ETERNUS storage systems, networking technologies from market-leading partners such as Extreme Networks, Broadcom, and Cisco, and software developed by Fujitsu itself or best-of-breed alliance partners, Fujitsu is able to build complete data centers on your premises. A broad range of integrated systems under the PRIMEFLEX brand helps you reduce deployment risks and accelerate time-to-production for your data center infrastructure. The PRIMEFLEX portfolio covers virtualization, cloud, SAP, and analytics environments. In order to maximize your investment in software, contain costs, and keep compliance, Fujitsu holds certifications for the major software vendors to help you manage the complex mix of contracts, agreements, and license models across cloud and non-cloud infrastructure.

Intelligent management solutions

Fujitsu provides a broad range of solutions for managing Hybrid IT environments – from management of complete data center infrastructures, up to management software that streamlines service delivery, life cycle operations and user access for all IT services in your Hybrid IT environment. Fujitsu’s Infrastructure Manager (ISM) provides single, converged management for both the physical and the virtual infrastructure of your data center, providing all the functions for fail-safe, flexible, and automated 24/7 system operations. With Fujitsu’s Enterprise Service Catalog Manager (ESCM), you get a service catalog management tool that enables your IT organization to introduce new services quickly in your service catalog, keep control of service usage, and report and charge service consumption. Your business users gain access through an intuitive self-service portal on which they can easily find and consume all services regardless where they are delivered from; be it the on-premises data center, any off-premises data center, or any third-party cloud service.

Efficient data protection solutions

Data protection appliances from Fujitsu simplify and consolidate backup and archive infrastructures. Fujitsu specializes in mapping the right technology for its customers’ individual needs, depending on their business size, spanning small, mid-size, and enterprise-scale businesses. It doesn’t matter whether you need to protect business applications, virtualized, or hyper-converged environments, our appliances can enhance business agility and scalability. Furthermore, they offer advanced capabilities such as deduplication, replication, archiving, and cross-media mix. This allows you to mitigate risk, minimize downtime, and protect your business against outages and cyberattacks. While many IT organizations already have deployed on-premises data protection solutions, best practice today is to have a third copy on another physical site in case the main site fails completely during a disaster. For example, Fujitsu’s ETERNUS CS200c backup appliance – powered by Commvault software – delivers embedded capabilities for disaster recovery by offering access to several cloud providers such as Microsoft or Amazon.
Consistent onsite support services
Fujitsu helps you to keep your data center infrastructure in all your locations running smoothly. Our maintenance services ensure system availability and business continuity of your IT systems and thus help you save time and money. This allows you to shift the budgets you spend on operational IT services to strategic initiatives that deliver short-term real business value instead. No matter which service level you demand, choose from a variety of service offerings, all designed to deliver the correct and effective services and offerings for your special requirements, such as response services, recovery services, or complete infrastructure support. All product-related services can be added to Fujitsu- and partner-branded products in either standardized or perfectly tailored packages.

Complete portfolio of financing solutions
There are many reasons to choose IT financing over cash purchase and ownership, especially in difficult economic times. Leasing and financing solutions from Fujitsu can accelerate the acquisition of mission-critical IT in times when flexibility, transparency, and affordability are written big. We can transition fixed costs into variable costs, thereby allowing you to conserve your capital. Fujitsu financing solutions help you to plan, transition, acquire, manage, and also retire your IT infrastructure.

Our strong global presence allows us to provide financing solutions in all key international markets. We cooperate with selected leading global IT financing partners to offer custom solutions based on customer, local, and regional requirements. For all customers who like the “pay per use” model known from the cloud, Fujitsu offers with the financing solution uSCALES a cloud-like financial model, also for on-premises infrastructure deployments.

Managed infrastructure services
Different organizations may have different strategies with regard to infrastructure operation. There are organizations that have the resources, skills, and capabilities to manage their infrastructures on their own, while others don’t have these prerequisites. At Fujitsu, we have a long history of managing large enterprise IT. Fujitsu’s global reach enables us to deliver IT services around the world, making sure your IT operations receive the attention to consistent service quality and security they require, wherever they might be located. Our global delivery centers support our customers in more than 40 languages and with a local presence in 70 countries. Our operational delivery processes are ITIL®-compliant and our global data centers are designed and operated according to the standards of the Uptime Institute, with secure operations conforming to ISO 27001, as well as to various national government standards.
Multi-cloud services
Investigating the service portfolio of cloud service providers can be a daunting task. After all, you will certainly find that most often a single cloud service provider may not be able to cover all your needs. In reality, you will end up with having service contracts with more than one cloud service provider. With the Fujitsu Multi-Cloud Services offering, you can take full advantage of the leading cloud technologies. Thanks to strong partnerships with leading cloud service providers like Amazon, Microsoft, or Oracle, Fujitsu is able to give you unbiased advice on how to create a personalized, multi-cloud ecosystem that exactly meets the requirements of your business.

Hybrid IT and multi-cloud transformation services
Within many organizations existing enterprise IT solutions have evolved over many decades and are fundamental to the way that the business operates. On the other hand, businesses today increasingly want to leverage the IT services of multiple external cloud services providers. With our Hybrid IT and Multi-Cloud Transformation services, we reduce the risk for all organizations that want to move to a Hybrid IT or multi-cloud environment. We identify the most appropriate mix of cloud and traditional hosting environments for your specific needs, and help your organization to plan, deploy, and manage a modern, efficient Hybrid IT environment.

Hybrid IT / multi-cloud managed services
Operating in a Hybrid IT and multi-cloud environment can be challenging; and the need to get things right in a world of complexity and change can put extra pressure on your organization. At Fujitsu, we have unique expertise in managing complex hybrid environments, where multiple cloud platforms interact seamlessly alongside legacy and traditional IT. Multi-Cloud Managed Services from Fujitsu allow you to adopt the best mix of cloud and on-premises technologies that provide the most value for you and your digitalization journey, without the worry of having to manage them.

Hybrid IT consulting services
As a world-class Hybrid IT and cloud provider delivering IT services to large customers on a global scale, we have the expertise to help you find the right balance of cloud-based services and legacy applications. We understand that the requirements of organizations migrating to the cloud vary greatly, and so we offer singular solutions tailored to each customer. Following a cocreation approach, we jointly work out which services and solutions should be left in-house and which should be migrated to the cloud – and we make it all work together with a solution designed specifically for your business needs and goals.

For more information click [here](#).