

## Flexible migration to SAP S/4HANA with Fujitsu and SNP

Global collaboration based on the BLUEFIELD™ approach



What's the best way for your company to migrate to SAP S/4HANA? With our proven FUJITSU XpressWay method, we accompany you throughout the entire transition process, from the initial inventory to the go-live. Thanks to our global partnership with SNP, you benefit from SNP's flexible BLUEFIELD™ approach for selective migration that follows the motto "Keep the best, transform the rest."

Are you planning on migrating to SAP S/4HANA and are you looking for the right roadmap? With our proven XpressWay method, we support you from the initial inventory to going live – all from a single source. Take advantage of our many years of experience with SAP and S/4HANA migration projects as well as our global collaboration with SNP. Based on a comprehensive data and system analysis of your existing SAP system, we define the right migration path for you. This is where SNP's unique BLUEFIELD™ approach and the CrystalBridge® data transformation platform come into play. In line with the motto "Keep the best, transform the rest," we selectively migrate only the data you actually need to the new SAP S/4HANA system. In this way, we speed up migration and protect your investment. As a result, you get a streamlined, high-performance ERP system that models the current status of your processes and data in just the way you need.

### Your benefits

- Synergy between Fujitsu's many years of SAP experience and SNP's BLUEFIELD™ approach
- Intelligent combination of greenfield and brownfield migration: SNP's CrystalBridge® data transformation platform permits selective migration
- Proven FUJITSU XpressWay method quickly and reliably guides you through the entire transition process
- Fast and secure implementation protects investments

shaping tomorrow with you

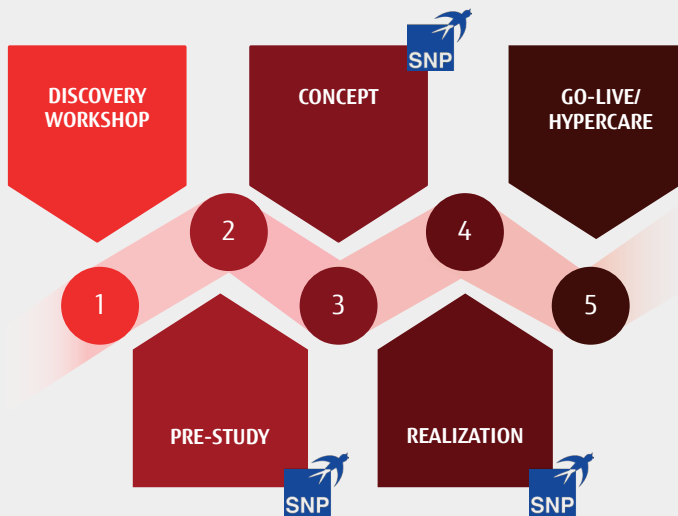


# FUJITSU XpressWay with SNP BLUEFIELD™

## Selective migration

With our proven FUJITSU XpressWay method, we accompany you throughout your transformation journey in a sequence of five steps. You are provided with analysis, consulting, design, implementation, and migration services as well as training and support from a single source.

Thanks to our global strategic partnership with SNP, we can optimally design your transformation journey. SNP's CrystalBridge® data transformation platform enables the transition according to SNP's unique BLUEFIELD™ approach. Your old SAP system is selectively transferred to SAP's S/4HANA environment.



## Procedure

- **Discovery workshop:** We prepare a general inventory of your system and your goals.
- **Preliminary study phase:** We analyze your system and your data and work with you to define a migration approach. This is where CrystalBridge® comes in. It analyzes your existing active and passive stores of data and visualizes them accordingly.
- **Design:** We establish a concept and a timeline. You do not have to choose between greenfield (brand-new implementation) or brownfield (purely technical transition of the existing system). Thanks to the BLUEFIELD™ method, you can intelligently combine the two approaches.
- **Implementation:** Next come implementation and migration. Using the CrystalBridge® Shell, the target system – including current customizations – is created and transferred to S/4HANA. A CrystalBridge® transformation is then used to selectively migrate master and transaction data.
- **Go-live:** We support your go-live with tests, training courses, and hypercare service. On request/as needed, we provide you with 360-degree IT support for live operation with a fixed contact for all your needs.

## Outcome

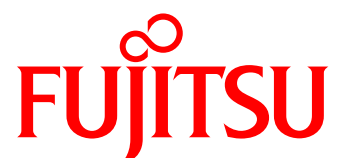
In the end, you have an ERP system that is procedurally up to date and streamlined in terms of its data, in keeping with the motto "Keep the best, transform the rest."

## BLUEFIELD™ – intelligently combined

BROWNFIELD	BLUEFIELD™	GREENFIELD
<p><b>TECHNICAL TRANSITION OF EXISTING SYSTEM</b></p> <ul style="list-style-type: none"> <li>■ Technical conversion of your existing system</li> <li>■ Processes and functions run under S/4HANA without modification</li> <li>■ System optimization, thanks to compulsory advances in S/4HANA</li> <li>■ All data and settings are retained</li> <li>■ Optimization potential of S/4HANA available</li> </ul>	<p><b>NEW IMPLEMENTATION, USE OF ACTUAL STATE OR MIXED FORM</b></p> <ul style="list-style-type: none"> <li>■ New implementation and technical upgrade both possible as methodologies</li> <li>■ Selective data migration for customization as well as master and transaction data</li> <li>■ No re-implementation</li> <li>■ Risk minimization and time savings for the transformation</li> <li>■ Integration of previous projects</li> <li>■ Start of new system with selected, harmonized master and transaction data</li> </ul>	<p><b>COMPLETE NEW IMPLEMENTATION</b></p> <ul style="list-style-type: none"> <li>■ New implementation of the system also with the aid of SAP Best Practices or SAP Model Company</li> <li>■ Re-standardization of all processes and functions</li> <li>■ Optimization of system maintainability and serviceability</li> <li>■ Harmonization of master and transaction data through selective data migration</li> <li>■ Full utilization of optimizations and expansions under S/4HANA</li> </ul>

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**CrystalBridge®**  
 The Data Transformation Platform

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# Fujitsu and SNP – a global partnership for agile S/4HANA migration

## CrystalBridge® – the data transformation platform

The BLUEFIELD™ method is based on the CrystalBridge® data transformation platform from SNP.

- **Analysis module:** We perform an in-depth, company-wide analysis of your systems and organizational structures so that your SAP environment can be understood more quickly. You identify the company structure, interrelationships and usage details across entities and receive a visualization of the interfaces and the IDOC topology.
- **Shell module:** Using the shell module, we create an empty copy of the source system as an initial target system for selective data migration. In the process, we adopt the SAP repository and standard SAP clients as well as all IMG customizing information. As an option, the code page can be changed (Unicode and endian conversion) as well as the platform layout (OS and/or DB change).

- **Transformation module:** In the final step, Fujitsu uses the CrystalBridge® rules to selectively migrate data with maximum speed, accuracy, and efficiency while at the same time reducing business interruptions to a minimum. This module makes it possible to migrate master and transaction data and comprises more than 800 predefined objects.

### One platform – numerous potential applications

In addition to the standard S/4HANA transition, Fujitsu and SNP offer optimal migration paths for various scenarios. In the case of mergers and acquisitions, companies and systems can be quickly and securely merged – remotely and without interrupting operations. For routine carve-outs and divestitures, the BLUEFIELD™ approach serves to separate individual business areas and systems quickly and securely. BLUEFIELD™ also enables you to selectively transfer your systems to the cloud.

### Your challenges

- You are planning on migrating to SAP S/4HANA and are looking for a partner.
- You require analyses, consulting services, and resources to make this transition.
- You need support for determining the right migration path.
- You have neither an up-to-date overview of all your data and its degree of utilization nor a detailed analysis of the current status of your existing ERP system.
- Time is a key factor for your project.

### Our expertise – your advantage

- Proven procedure model for migration based on decades of experience implementing and migrating SAP systems
- SNP's BLUEFIELD™ approach and the CrystalBridge® data transformation platform reduce project outlay and lower the risk associated with your transformation.
- You save time, thanks to predefined rules, guided workflows, and automated tests.
- You visualize and plan your project according to your own requirements and select exactly the master and transaction data that needs harmonizing.
- Fast and reliable transformation without interrupting business operations
- Protection of your investments

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## Start now

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